

## TAP HOLDINGS INC.

parent of TAP Pharmaceuticals Inc.

Bannockburn Lake Office Plaza 2355 Waukegan Bd Deerfield, IL 60015

September 8, 1995

**EXHIBIT** 

TO: Medical Marketing Specialists

FROM: Jav Kaminski

RE: ProSTAT Resource Group Consult Program

CC: Don Patton

Alan MacKenzie

Yasu Hasegawa

Doug Durand

Karen Howard

Karen Kitchen

Eric Otterbein Robin Powers

Jim Salanty

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The brochures enclosed have been put together for you to distribute to key urology accounts to introduce ProSTAT Resource Group. As we discussed during the MMS meeting, ProSTAT should be utilized with key urology accounts when you have uncovered a need and clearly defined the managed care issues and concerns of our customer. This program should be strategically placed with our very best customers. It is not for all accounts. The brochures should not be used as sales aides to "sell" the consulting services, but to provide background information to the account prior to the first meeting with ProSTAT.

We are partnering with our urology franchises by providing a critical service which will help solve their managed care concerns while helping them thrive in a changing health care environment. I look forward to your feedback on this very important project.



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